



Michael A. Smith

Partner

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Michael Smith is a partner in Herrick's Real Estate Department, one of the largest in New York City.

Mike has extensive experience on a wide array of sophisticated commercial real estate transactions, including acquisitions, dispositions, financings, leasing, joint ventures and construction projects. Mike's diverse client base includes developers, owners, investors and lenders both in New York City and nationally.

Mike has a particular depth of experience with development projects in New York City. This includes representing clients throughout the entire life cycle, such as land acquisition and assemblage, development rights transfers, joint ventures, preferred equity investments, construction, mortgage and mezzanine financing; construction license access agreements with neighboring properties, easements, restrictive declarations, development agreements, zoning lot development agreements and cantilever agreements. Over the years, Mike has developed a niche in representing both developers and sellers on transfers of development rights by zoning lot merger, as well as construction license access agreements with neighboring properties.

Mike also regularly represents lenders and investors on real estate financing transactions, including land and construction loans.

In 2020, Mike was named to *Crain's New York Business*, "Rising Stars in Real Estate" listing. This list honors young professionals making an impact in New York City real estate who also contribute to the profession and the greater community.

In 2014, Mike was featured in *Real Estate Forum's "Tomorrow's Leaders,"* a list of two dozen professionals age 35 and under that have made a noticeable impact on New York City's real estate market.

Since 2013, Mike has served on the board of directors of the Young Mortgage Bankers Association (YMBA), and since 2019 Mike has served as the Membership Chair of that organization.

Mike is admitted to practice law in New York and New Jersey. He is also a LEED Accredited Professional, a credential awarded by the U.S. Green Building Council to professionals who have an advanced understanding of green building practices and the LEED Green Building Rating System.

Prior to joining Herrick, Mike was an associate at Drinker Biddle & Reath LLP (now Faegre Drinker Biddle & Reath LLP).

Services

- Real Estate

- Real Estate Development
- Construction and Development
- Acquisitions & Sales
- Real Estate Joint Ventures
- Real Estate Finance
- Land Use & Zoning

Education

- Washington University School of Law (J.D., 2006)
- Binghamton University (B.A., 2003)

Accolades

- *Crain's New York Business*, "Rising Stars in Real Estate" (2020)
- *Real Estate Forum*, "Tomorrow's Leaders" (2014)

Memberships & Associations

- Young Mortgage Bankers Association (YMBA), Membership Chair
- Real Estate Board of New York (REBNY), Member