



Francesca A. Venezia

Counsel

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Francesca A. Venezia is counsel in Herrick's Real Estate Department where she represents clients in a broad range of transactional real estate matters including leasing, development, ground leasing, acquisitions, dispositions, and financing transactions. She has particular experience in commercial and ground leasing, and a large part of her practice focuses on representing institutional and non-institutional landlords and tenants in office, retail, restaurant, and industrial leases throughout the United States. Francesca provides strategic guidance and counseling to each of her clients with an awareness and appreciation for balancing the client's unique business objectives and risk allocation.

Services

- Real Estate
- Commercial Leasing
- Real Estate Development
- Acquisitions & Sales

Education

- St. John's University School of Law (J.D., 1989)
- St. John's University (B.S., 1986)

Memberships & Associations

- New York State Bar Association, Member

Matters

G4 Capital Partners - \$95 Million Construction and Mezzinne Loan - Madison Ave NYC

Represented G4 in connection with a \$95 million construction and mezzanine loan for the development of a luxury condominium building on Madison Avenue in Manhattan for both residential and commercial use.

Extell Development Company - Brooklyn Ground Lease

Represented Extell Development Company in connection with a development ground lease from The Feil Organization as part of an assemblage of properties located on Fulton Street in Brooklyn, New York for a term of 199 years.

Previous Experience

EXPERIENCE HIGHLIGHTS

- Represented The Related Companies/Oxford Property Group in the leasing of the 750,000 square foot Hudson Yards multi-level shopping center.
- Represented Brookfield Properties in the leasing of approximately 120,000 RSF at 5 Manhattan West.
- Represented Citigroup Inc. in the leasing of more than 300,000 RSF in Jersey City, New Jersey.
- Represented WS New York in connection with its upscale restaurant and private wine club at 35 Hudson Yards.
- Represented Adam America Real Estate in the disposition, joint venture, ground lease to Safehold Inc. (iStar), and financing of a ground-up construction mixed-use project in New Haven, Connecticut.
- Represented The We Company in connection with leases in New York City and throughout the United States, including its largest office lease in Manhattan.

DEVELOPMENT, ACQUISITION AND DISPOSITION

- Represented a regional developer in the development and leasing of a retail shopping center in Suffolk County, New York.
- Represented a ground lessor in a ground lease for the development of a residential rental building on the Upper West Side.
- Represented a ground lessor in a ground lease for the development of a retail shopping center in Brooklyn.
- Represented a ground lessor in a ground lease for the development of a mixed-use building in Harlem.
- Represented a national developer in the acquisition of suburban office complexes and buildings throughout the United States.
- Represented purchasers in connection with sale/leasebacks involving national restaurant chains.
- Represented a Fortune 500 company in the subdivision of its large campus property on Long Island and the disposition of the subdivided units.
- Represented a developer of residential condominiums in New York City in connection with sales and leasing agency agreements with prominent New York City brokerage companies.

LANDLORD REPRESENTATION

- Represented institutional landlords in connection with office, retail and signage leases, subleases and licenses in Manhattan and throughout the United States.
- Represented a regional developer in connection with a retail lease to a national department store for approximately 65,000 RSF as part of a newly constructed mixed-use project in downtown Manhattan.
- Represented a number of shopping center owners in connection with the leasing and subleasing of retail space to national retail tenants.

TENANT REPRESENTATION

- Represented a global provider of flexible workspace solutions in connection with leases and subleases in New York City and nationwide.
- Represented an independent publicly traded firm in its headquarters lease at 3 World Trade Center.
- Represented a Fortune 500 company in its headquarters lease at One Liberty Plaza.

- Represented a global financial institution in connection with its headquarters lease, office and retail leases and subleases in New York City and throughout the United States.
- Represented a global leader in optical retailing in connection with retail leases and subleases nationwide and the development of leasing guidelines and form of letter of intent.
- Represented a global premiere roaster, marketer and retailer of specialty coffee in connection with retail/restaurant leases and subleases in New York City and nationwide.
- Represented a global fine chocolate and confection manufacturer, marketer and retailer in connection with retail/restaurant, office and industrial leases and subleases in New York City and nationwide.
- Represented a national parking garage operator in connection with a parking garage lease in Brooklyn, New York.

FINANCING

- Represented global financial institutions in connection with mortgage securitizations.
- Represented global financial institutions in connection with the financings of asset acquisitions.