



Sport Sector

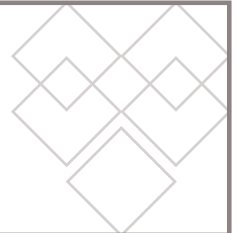
2025



PROFILED:

IRWIN A. KISHNER

Herrick, Feinstein LLP



HERRICK



Sport Sector



IRWIN A. KISHNER

Partner

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PERSONAL BIOGRAPHY

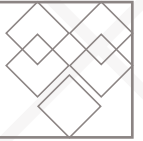
Irwin Kishner is a partner and co-chair of both the firm's corporate department and sports law group. He concentrates his practice on general corporate law with an emphasis on sophisticated transactional work. He is consistently recognised as a leader in sports law and has worked on some of the largest and most innovative deals. He has acted as lead counsel in all aspects of 15 major stadium transactions and represents professional sports franchises and sports-related entities on a range of transactions. He has been ranked in numerous industry publications and is often quoted in national and international media.

HERRICK

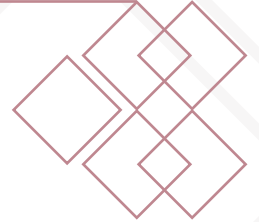
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**IRWIN A. KISHNER**

Herrick, Feinstein LLP



Q&A WITH IRWIN A. KISHNER

**Could you describe your approach to tackling complex legal challenges?
What principles or philosophies guide your work?**

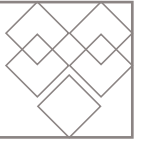
◆ I am known as a creative and strategic dealmaker and a fierce client advocate. My primary goal is to maintain a professional relationship with everyone involved in a deal, while also recognising that business can be personal. Many long-term business relationships contain both elements, which I am mindful of at every step of a transaction, from inception through conclusion. Since the parties may leave the deal with an ongoing business relationship or may want to work together in the future, I carefully consider how everyone walks away from the table. Our ability to nurture the business and personal relationships on both sides of a deal often positions our firm as the first name that prior clients, and even former adversaries, think of when retaining counsel in a new matter.

What qualities and values do you believe are essential for building strong, trusting relationships with clients?

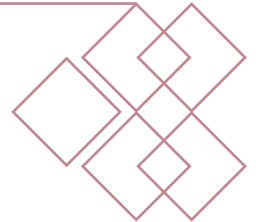
◆ It is critical to be realistic, dependable, trustworthy and responsive. I fiercely advocate on behalf of my clients' interests, but I also work as a business adviser, counselling and ensuring that a client's legal, business and operational goals are aligned. I prioritise treating everyone with courtesy and respect and it has been instilled in me that your actions define your character. Additionally, we are a service business, and I focus on providing the highest level of service to my clients in every interaction. This includes supporting their legal needs across our numerous nationally recognised practices offering a full suite of services.

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**How do you stay ahead in your field? Are there any emerging trends or innovations you are particularly excited about in your area of expertise?**

◆ I have seen incredible innovations in the technology that we use to service our clients – advancements that have increased efficiency, streamlined communications and enabled us to further refine both our services and the final products that we deliver. We have made significant investments exploring and investing in AI-enabled tools to enhance our current offerings and to boost productivity. This includes piloting several products to evaluate the effectiveness of tools to assist with research and document review. In addition, this year the firm has moved to new office space within the building that we have called home for over 70 years. Through this move, we have redefined Herrick’s offices to meet the needs of the firm in a technologically advanced world, while preserving firm culture and collaboration, profitability and unparalleled client service. ■



“SINCE THE PARTIES MAY LEAVE THE DEAL WITH AN ONGOING BUSINESS RELATIONSHIP OR MAY WANT TO WORK TOGETHER IN THE FUTURE, I CAREFULLY CONSIDER HOW EVERYONE WALKS AWAY FROM THE TABLE.”



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REPRESENTATIVE ENGAGEMENTS

- ◆ Represented a leading wealth advisory firm with over \$30bn in regulatory assets under management in the closing of a strategic investment.
- ◆ Represented Maryland Thoroughbred Racetrack Operating Authority in the transfer of ownership of Pimlico Race Course from The Stronach Group to the State of Maryland.
- ◆ Represented a co-owner of the Milwaukee Bucks in the sale of his 25 percent stake in the team to the Cleveland Browns's owners.
- ◆ Represented Legends Hospitality in entry into a share purchase agreement with private equity firm Sixth Street.
- ◆ Represented New York Racing Association, Inc. in a partnership agreement establishing Fox Sports as NYRA Bets's official wagering partner.
- ◆ Represented the New York Yankees in the issuance of \$1.5bn in municipal tax-free and taxable bonds.
- ◆ Represented Yankee Global Enterprises in connection with Walt Disney Company's sale of its equity interest in the YES Network to newly formed investor group with total enterprise value over \$3bn.

