



Kevin E. Fullington

Counsel

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SERVICES

- Government Relations, Real Estate, Litigation, Land Use & Zoning, Development & Construction

EDUCATION

- Fordham University School of Law (J.D., 1998)
- Providence College (B.A., *magna cum laude*, 1995)

ADMISSIONS

- New York
- U.S. District Court, Southern District, New York

Kevin Fullington focuses his practice on government relations, legislative advocacy, government-related transactions and contracting, and government-related litigation for clients across a wide range of industries.

A former general counsel in the New York City Mayor's Office of City Legislative Affairs, as well as a former chief of operations for the Minority Leader of the New York City Council, Kevin leverages his past experience to help clients obtain government approvals and find pragmatic solutions to governmental problems. He also litigates on behalf of clients who have been aggrieved by city or state government, helps advocacy organizations further their legislative agenda, and advises government agencies and developers in real estate and other transactional matters.

Real Estate Development, Rezoning and Transactions

Kevin frequently advises real estate owners and developers, and companies with real estate interests in New York City. He often helps clients navigate the political process associated with a Uniform Land Use Review Process (ULURP) rezoning, including interactions with borough presidents, City Council members, community organizations and others with a stakeholders. Kevin is frequently called on to obtain critical government approvals for development projects, and advise on the acquisition and development of property purchased from the City. He also handles transactional work for major real estate developers, including the joint venture developer of Brooklyn's City Point and Staten Island's Empire Outlets – New York City's first outlet mall.

Procurement, Government Contracts and Franchises

Kevin assists clients with all aspects of government contracts with the City, including responses to RFPs, interacting with government officials and city agencies, and negotiating contract terms. He also drafts and negotiates a wide range of local franchise agreements, including telecommunications franchises falling under the domain of the New York City Department of Information Technology and

Telecommunications (DoITT). Kevin also leverages his extensive knowledge of the City's procurement and budgeting process to help clients uncover new business opportunities and sources of government funding.

Administrative and Constitutional Law

Kevin represents clients in litigation against the city and state government, including Article 78 proceedings to appeal the activities of an administrative agency, governmental body or officer through the courts. His current clients include the Rent Stabilization Association of New York City (RSA), the City's largest trade association for rent-regulated property owners, and the Northeast Charter School Network (NECSN), a multi-state advocate for charter schools.

Legislative Advocacy

A number of prominent organizations also rely on Kevin to advance their interests, fight potentially damaging legislation and negotiate agreements with the City.