



Belinda G. Schwartz

Partner; Chair, Real Estate Department

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Belinda Schwartz chairs Herrick's Real Estate Department, one of the largest commercial real estate law practices in New York City.

One of the industry's most creative real estate dealmakers, Belinda's clients value her ability to find common ground in negotiations and achieve a desirable outcome as swiftly as possible. Her clients include prominent developers, owners, funds, investors and family-owned real estate businesses, whom she advises in complex debt and equity transactions, including fund formation; property acquisitions and sales; joint ventures; development deals; construction matters; ground leases and commercial leases.

Belinda frequently advises clients in single asset and portfolio transactions involving residential, hospitality, office and retail properties across the U.S. She has also advised on several of New York City's largest development projects, including Brooklyn Bridge Park's Empire Stores complex, Downtown Brooklyn's 1.8 million square-foot City Point project, and one of the largest land swaps in Manhattan history, a deal which won REBNY's coveted Most Ingenious Deal of the Year Award.

Belinda has consistently been ranked one of New York City's leading real estate lawyers by *Chambers USA*, *Super Lawyers*, and *Real Estate Forum*, which has twice named her a "woman of influence." In 2019, Belinda was named one of *Real Estate Weekly's* Real Estate Dealmakers, and in 2018, one of *Real Estate Weekly's* Leading Ladies of Real Estate. In 2017, Belinda was named one of *Crain's New York Business's* top 100 women lawyers and for the past number of years she has been named one of *Bisnow's* New York power women.

Family-Owned Real Estate Businesses

Belinda serves as outside general counsel to many family-owned real estate businesses with portfolios valued in excess of \$1 billion. In this role she helps manage a full range of transactional and operational matters, as well as succession, tax and estate planning concerns. Belinda also uses her keen understanding of interpersonal dynamics to resolve conflict, and when necessary, negotiate business divorces.

International Investors

Belinda has significant experience representing foreign investors from China, Israel, Turkey and South America, who are looking to invest in commercial real estate in the U.S., either as principals, mezzanine investors or preferred equity providers. Navigating cultural differences and different business practices, Belinda helps to demystify the intricacies of the market for foreign investors.

Services

- Real Estate
- Acquisitions & Sales

- Real Estate Development
- Real Estate Joint Ventures
- Restructuring & Business Divorce
- Israel
- Industrial Property Transactions and Redevelopment

Education

- New York University School of Law (J.D., 1983)
- Barnard College

Accolades

- *Chambers USA* (2018-2019)
- *City & State*, Law Power 50 (2019)
- *Thomson Reuters New York City Super Lawyers* (2008-2019)
- *Real Estate Weekly* Real Estate Dealmaker (2019)
- *Real Estate Weekly* Leading Lady (2018)
- *Bisnow* New York Power Woman (2016, 2018, 2019)
- Champion for Change Award, Harry and Jeanette Weinberg Center for Elder Justice (2019)
- *Crain's New York Business*, Leading Women Lawyers in New York City (2017)
- *New York Real Estate Journal* Executive of the Month (2015)
- *Real Estate Forum* Woman of Influence (2008, 2009)



Memberships & Associations

- Advisory Board, Legal Outreach
- Founder, Real Women of Real Estate
- Board Member, Professional Real Estate Forum (PREF)
- Member, WX New York Women Executives in Real Estate
- Member, American Bar Association
- Member, TAGLaw®